

Eastern Idaho Home Builders Association

# Business Management for Building Professionals



Eastern Idaho Home Builders Association  
1430 E 17th St Ste D  
Idaho Falls, ID 83403-1782  
208-552-7032



Register Now For  
Business Management for  
Building Professionals

[eastidahobuilders.com](http://eastidahobuilders.com)



Affiliated With  
**NAHB**<sup>®</sup>  
National Association  
of Home Builders

[eastidahobuilders.com](http://eastidahobuilders.com)

## Business Management for Building Professionals

**Instructor(s):** Chuck Miller, GMB CGB CGR  
CAPS CGP MIRM CMP MCSP CSP

Learn the management skills that give industry leaders the edge. This course will give you a solid foundation for managing small to medium size building/remodeling and service companies. This course explains critical elements and presents practical tips and tools for managing a business successfully. You'll get a solid grasp of business best practices and practical tools of value whether you are a new or experienced business owner.

**As a graduate of this course, you will be able to:**

- Discuss common business challenges and learn practical tips and tools to overcome them
- Explain the three basic functional areas within a company
- List the five main tools used to improve a business
- Apply each of the five P's to the three functional areas of the business
- Identify methods of recruiting, interviewing, training and retaining quality personnel
- Apply the key measures of business performance to your own business

**Continuing Education Credit:**

CAPS; CGA; CGB; CGP; CGR; Master CSP



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## Additional Information

May 4, 2017  
8:00 AM to 5:00 PM



### To Register

**BY PHONE**  
(208) 552-7032

**BY MAIL**  
P.O. Box 1782  
Idaho Falls, ID 83403

**eMAIL**  
office@eihba.org

## Registration Information

(one form per attendee)

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ CELL \_\_\_\_\_

FAX \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

Please note: It is NAHB's policy not to share or sell its e-mail addresses.

### Fees and Payment

- NAHB Member \$200     Non-Member \$ 300
- Check made payable to:
- MasterCard     Visa
- Discover Card

CREDIT CARD NUMBER \_\_\_\_\_

EXP. DATE \_\_\_\_\_    CSV NUMBER \_\_\_\_\_

NAME ON CARD \_\_\_\_\_

SIGNATURE \_\_\_\_\_

### Cancellation Policy

Registration is refundable if cancelled up to 5 business days prior to the course.